

51849 1775

PAGE: 67
TIME: 08:27:16.5PROGRAM: CAC043B2 -88- 1240 RJR ACCOUNTS RECEIVABLE SYSTEM FORSYTH ALLIANCE ACCRUAL
RUN DATE: 03/05/98 BUSINESS FUNCTION: 88 FORSYTH ALLIANCE

AS OF DATE: 03/05/98

CUSTOMER NAME/ADDRESS

CR-REP: 1240

MIDDLESEX TOBACCO & CONFE

ACCOUNT NUMBER: 9994310

CUSTOMER CONTACT: WOLFE, LANNY

ATTN: MR. SANDER KAT

RISK CODE: A

: FOCUS

450 FLORIDA GROVE RD

CREDIT LIMIT :

TELEPHONE NBR : -X48-795

PERTH AMBOY

NJ 08861-

SHIP-TO	TERMS	==== INVOICE ====					CURRENT
		--DATE--	NUMBER	SRC	RSN	PO-REFER-NBR	DUE
9999999	00	11/26/97	3300259	14		ACCRUAL	504.00-
9999999	00	12/31/97	3650255	14		ACCRUAL	567.00-
PEER DI	00	01/28/98	280068	14	AJ		553.00-
9999999	00	01/30/98	300254	14		ACCRUAL	81.00-
1ST 98	00	02/18/98	490226	14	AJ		243.00-
9999999	00	02/27/98	580255	14		ACCRUAL	18.00-

* CUSTOMER 9994310 TOTALS:

7,400.60-

PROGRAM: CACO43B2 -88- 1240 RJR ACCOUNTS RECEIVABLE SYSTEM FORSYTH ALLIANCE ACCRUAL
 RUN DATE: 03/05/98 BUSINESS FUNCTION: 88 FORSYTH ALLIANCE

AS OF DATE: 03/05/98
 CUSTOMER NAME/ADDRESS

CR-REP: 1240

MIDDLESEX TOBACCO & CONFE
 ATTN: MR. SANDER KAT
 450 FLORIDA GROVE RO
 PERTH AMBOY NJ 08861-

ACCOUNT NUMBER: 9994310
 RISK CODE: A
 CREDIT LIMIT :

CUSTOMER CONTACT: WOLFE, LANNY
 : FOCUS
 TELEPHONE NBR : -X48-795

51849 1776

PAGE: 66
 TIME: 08:27:16.5

SHIP-TO	TERMS	---- INVOICE ---- --DATE--	NUMBER	SRC	RSN	PO-REFER-NBR	CURRENT DUE
BAL-94-95	O	12/31/95	8800380	14		BAL-94-95	2,471.90-
BUY DOW	00	01/12/96	2654	8	VR		2,400.00
PERF BO	00	01/30/96	300084	14	AJ		399.00-
9999999	00	01/31/96	310272	14		ACCRUAL	96.00-
KICKOFF	00	02/26/96	2790	14	AJ		3,540.00-
9999999	00	02/29/96	600267	14		ACCRUAL	162.00-
BUYDOWN	00	03/21/96	2859	8	VR		4,268.90
9999999	00	03/29/96	890266	14		ACCRUAL	162.00-
9999999	00	04/30/96	1210273	14		ACCRUAL	162.00-
9999999	00	05/06/96	1270283	14		ACCRUAL	35.60-
9999999	00	05/31/96	1520267	14		ACCRUAL	306.00-
9999999	00	06/28/96	1800271	14		ACCRUAL	108.00-
PEER BO	00	07/26/96	2081073	14	AJ		1,257.00-
9999999	00	07/31/96	2130269	14		ACCRUAL	396.00-
9999999	00	08/30/96	2430279	14		ACCRUAL	216.00-
DIRECT	00	09/10/96	2237	8	VR		403.80
9999999	00	09/30/96	2740271	14		ACCRUAL	288.00-
9999999	00	10/31/96	3050274	14		ACCRUAL	252.00-
VPR	00	11/08/96	2343	8	CP		660.00
9999999	00	11/29/96	3340270	14		ACCRUAL	468.00-
DIRECT	00	12/05/96	2397	8	VR		140.00
DIRECT	00	12/05/96	2398	8	VR		65.00
9999999	00	12/31/96	3660268	14		ACCRUAL	72.00-
PEER DI	00	01/22/97	220076	14	AJ		755.00-
9999999	00	01/31/97	310267	14		ACCRUAL	153.00-
9999999	00	02/28/97	590269	14		ACCRUAL	255.00-
9999999	00	03/31/97	900263	14		ACCRUAL	510.00-
DIRECT	00	04/08/97	2642	8	VR		542.00
9999999	00	04/30/97	1200268	14		ACCRUAL	189.00-
9999999	00	05/30/97	1500267	14		ACCRUAL	315.00-
9999999	00	06/30/97	1810274	14		ACCRUAL	252.00-
2ND 97	00	07/08/97	1890206	14	AJ		332.00-
9999999	00	07/31/97	2120269	14		ACCRUAL	441.00-
9999999	00	08/29/97	2410266	14		ACCRUAL	252.00-
9999999	00	09/15/97	2582355	14		ACCRUAL	49.65-
YEAR EN	00	09/25/97	2680205	14	AJ		297.00-
9999999	00	09/30/97	2730259	14		ACCRUAL	378.00-
DIRECT	00	10/22/97	4906	8	VR		420.55
DIRECT	00	10/22/97	4899	8	VR		861.30
9999999	00	10/31/97	3040260	14		ACCRUAL	630.00-
DIRECT	00	11/25/97	2255	8	VR		4.00

51849 1777

*CSP5582 -1

MONTHLY SHIPMENTS IN CARTONS FOR: 9994310 / MIDDLESEX TOB. & CONFECTION
1240 / WOLFE L

03/02/98 PAGE: 1

8970 / FOCUS

DIRECT	ACCOUNT NAME	WHSE	03/97	04/97	05/97	06/97	07/97	08/97	09/97	10/97	11/97	12/97	01/98	02/98	TOTAL
4233600	MIDDLESEX TOBACCO &	85	600	180	300	240	420	240	360	600	480	540	420	360	4740
TOTAL FOR BRAND: FOCUS			600	180	300	240	420	240	360	600	480	540	420	360	4740

51849 1778

FORSYTH 1ST QUARTER '98 PROMOTION ALLOCATION

ACCT MANAGER L WOLFE
DIVISION # 1240

C/S ACCOUNT NO	ACCOUNT NAME	BRAND	4.4 WEEKS VOL (CTNS)	4.4 WKS X \$0.50 PROMO ALLOWANCE MARCH 98 PERIOD	EXISTING ALLIANCE ACCRUAL THRU 01/21/98	MONTHS OF ACCRUAL BAL AT \$.55 CTN
9994310	MIDDLESEX TOB.& CONF	FOCUS	487	\$243	\$6,505.60	24

NOTE : THIS ACCOUNT HAS 5 OR MORE MONTHS OF ACCRUAL IN ITS ALLIANCE ACCRUAL FUND AND WOULD MATCH OUR \$.50 CONTRIBUTION WITH A MINIMUM OF \$1.00 PER CARTON OF ITS OWN. (\$1.50 TOTAL)

BY SIGNING BELOW YOU ARE AUTHORIZING CUSTOMER SERVICES TO PLACE THE PROMOTIONAL ALLOWANCE DOLLARS INTO THE ACCOUNT'S ALLIANCE ACCRUAL FUND

SIGNATURE

L. Wolfe

DIV #

1240

DATE

2/17/98

RJR ACCOUNT MANAGER

LARRY WOLFE

PRINT NAME

FAX TO CUSTOMER SERVICES (336) 741-2156

TRANSMIT CONFIRMATION REPORT

NO.	:	005
RECEIVER	:	RJR CUS SVCS PROMO
TRANSMITTER	:	R.J.REYNOLDS TOB 12
DATE	:	FEB 17'98 10:25
DURATION	:	05'37
MODE	:	STD
PAGES	:	12
RESULT	:	OK

51849 1779

51849 1780

PAGE: 65
TIME: 08:00:22.7PROGRAM: CACO43B2 -88- 1240 RJR ACCOUNTS RECEIVABLE SYSTEM FORSYTH ALLIANCE ACCRUAL
RUN DATE: 02/04/98 BUSINESS FUNCTION: 88 FORSYTH ALLIANCEAS OF DATE: 02/03/98
CUSTOMER NAME/ADDRESS

CR-REP: 1240

MIDDLESEX TOBACCO & CONFE
ATTN: MR. SANDER KAT
450 FLORIDA GROVE RD
PERTH AMBOY NJ 08861-ACCOUNT NUMBER: 9994310
RISK CODE: A
CREDIT LIMIT :CUSTOMER CONTACT: WOLFE, LANNY
: FOCUS
TELEPHONE NBR : -X48-795

SHIP-TO	TERMS	----	INVOICE	----					CURRENT
		DATE	NUMBER	SRC	RSN	PO-REFER-NBR			DUE
99999999	00	11/26/97	3300259	14		ACCRUAL		504.00-	
99999999	00	12/31/97	3650255	14		ACCRUAL		567.00-	
PEER DI	00	01/28/98	280068	14	AJ			553.00-	
99999999	00	01/30/98	300254	14		ACCRUAL		81.00-	
* CUSTOMER 9994310 TOTALS:									7,139.60-

51849 1781

PAGE: 64
TIME: 08:00:22.7PROGRAM: CAC043B2 -88- 1240 RJR ACCOUNTS RECEIVABLE SYSTEM FORSYTH ALLIANCE ACCRUAL
RUN DATE: 02/04/98 BUSINESS FUNCTION: 88 FORSYTH ALLIANCE

AS OF DATE: 02/03/98

CUSTOMER NAME/ADDRESS

CR-REP: 1240

MIDDLESEX TOBACCO & CONF

ACCOUNT NUMBER: 9994310

CUSTOMER CONTACT: WOLFE, LANNY

ATTN: MR. SANDER KAT

RISK CODE: A

: FOCUS

450 FLORIDA GROVE RD

CREDIT LIMIT :

TELEPHONE NBR : -X48-795

PERTH AMBOY

NJ 08861-

SHIP-TO	TERMS	DATE	NUMBER	SRC	RSN	PO-REFER-NBR	CURRENT DUE
BAL-94-95	0	12/31/95	8800380	14		BAL-94-95	2,471.90-
BUY DOW	00	01/12/96	2654	8	VR		2,400.00
PERF 80	00	01/30/96	300084	14	AJ		399.00-
9999999	00	01/31/96	310272	14		ACCRUAL	96.00-
KICKOFF	00	02/26/96	2790	14	AJ		3,540.00-
9999999	00	02/29/96	600267	14		ACCRUAL	162.00-
BUYDOWN	00	03/21/96	2859	8	VR		4,268.90
9999999	00	03/29/96	890266	14		ACCRUAL	162.00-
9999999	00	04/30/96	1210273	14		ACCRUAL	162.00-
9999999	00	05/06/96	1270289	14		ACCRUAL	35.60-
9999999	00	05/31/96	1520267	14		ACCRUAL	306.00-
9999999	00	06/28/96	1800271	14		ACCRUAL	108.00-
PEER 80	00	07/26/96	2081073	14	AJ		1,257.00-
9999999	00	07/31/96	2130269	14		ACCRUAL	396.00-
9999999	00	08/30/96	2430279	14		ACCRUAL	216.00-
DIRECT	00	09/10/96	2237	8	VR		403.80
9999999	00	09/30/96	2740271	14		ACCRUAL	288.00-
9999999	00	10/31/96	3050274	14		ACCRUAL	252.00-
VPR	00	11/08/96	2343	8	CP		660.00
9999999	00	11/29/96	3340270	14		ACCRUAL	468.00-
DIRECT	00	12/05/96	2398	8	VR		65.00
DIRECT	00	12/05/96	2397	8	VR		140.00
9999999	00	12/31/96	3660268	14		ACCRUAL	72.00-
PEER DI	00	01/22/97	220076	14	AJ		755.00-
9999999	00	01/31/97	310267	14		ACCRUAL	153.00-
9999999	00	02/28/97	590269	14		ACCRUAL	255.00-
9999999	00	03/31/97	900263	14		ACCRUAL	510.00-
DIRECT	00	04/08/97	2642	8	VR		542.00
9999999	00	04/30/97	1200268	14		ACCRUAL	189.00-
9999999	00	05/30/97	1500267	14		ACCRUAL	315.00-
9999999	00	06/30/97	1810274	14		ACCRUAL	252.00-
2ND 97	00	07/08/97	1890206	14	AJ		332.00-
9999999	00	07/31/97	2120269	14		ACCRUAL	441.00-
9999999	00	08/29/97	2410266	14		ACCRUAL	252.00-
9999999	00	09/15/97	2582355	14		ACCRUAL	49.65-
YEAR EN	00	09/25/97	2680205	14	AJ		297.00-
9999999	00	09/30/97	2730259	14		ACCRUAL	378.00-
DIRECT	00	10/22/97	4899	8	VR		861.30
DIRECT	00	10/22/97	4906	8	VR		420.55
9999999	00	10/31/97	3040260	14		ACCRUAL	630.00-
DIRECT	00	11/25/97	2255	8	VR		4.00

51849 1782

GSSP55B2 -1

1240 / WOLFE L

02/03/98 PAGE: 1

MONTHLY SHIPMENTS IN CARTONS FOR: 9994310 / MIDDLESEX TOB. & CONFECTION

8970 / FOCUS

DIRECT	ACCOUNT NAME	WHSE	02/97	03/97	04/97	05/97	06/97	07/97	08/97	09/97	10/97	11/97	12/97	01/98	TOTAL
4233800	MIDDLESEX TOBACCO &	65	300	600	180	300	240	420	240	360	600	480	540	420	4880
TOTAL FOR BRAND: FOCUS			300	600	180	300	240	420	240	360	600	480	540	420	4880